

Small Business

solutions



it's about **YOU**



You've worked hard to achieve the freedom and independence of your own business.

Technology shouldn't get in the way of enjoying it.

A phone system that helps me run my business?

Absolutely

Running a small business demands skill, flexibility and the ability to communicate effectively with employees, customers and suppliers. To succeed, you need tools that help you attract and retain customers, enhance productivity and control costs.

The pace and flexibility of small business inspires Mitel Networks™ in the development of its Small Business Solutions, an integrated family of reliable, easy-to-use solutions, that solve all of your voice and data communications needs – an advanced telephone system, a secure business server, e-mail, web services and more.

They're solutions that save you time and money, keep your staff productive and clients in touch. They're built on the understanding that effective communication is what business is all about.

All my communications needs solved with a single source?

The ideal solution

Chances are you don't have the time or resources to juggle multiple suppliers, separate voice and data networks and a range of complex, independent devices that require regular onsite maintenance and support. That's why we keep technology reliable and service simple: a single integrated solution from a trusted supplier.

Mitel Networks Small Business Solutions provide business owners with everything they need to effectively manage their communications while avoiding unnecessary expense and complexity – from an office phone system with built-in voice mail to a complete Internet server, secure firewall, virus protection, video monitoring and more.

They're simple solutions that give you the freedom to choose options you may never have considered before – such as hosting your own web site, securely connecting two or more offices or using an auto-attendant to route incoming calls.

A technology investment that won't be obsolete next year?

That's our commitment

As your business evolves, you need new options – to add new phones and computers, to support mobile workers, to take advantage of new features and applications that increase your efficiency and help you do more with less.

Intelligent Evolution is Mitel Networks' core commitment to its customers. Leveraging 30 years of experience, we develop the most versatile, easy-to-use office communication systems on the market. They are designed to grow and evolve with your business, protecting the value of your initial investment while accommodating ongoing change.

Your Business Needs

Your relationships are key to your business.
Our communications solutions can help.

Increasingly, customers expect to be able to communicate with businesses any time and by any means – including phone, fax, e-mail and the web.

Mitel Networks Small Business Solutions are built with these needs in mind. They provide a complete business telephone system, a computer network, shared Internet access, security monitoring, e-mail, remote access and productivity-enhancing applications – all with a single, integrated solution that is exceptionally easy to use and reliable. It's powerful office technology packaged and priced for your unique needs.

Our solutions provide:

Simplicity – Installation is fast and ongoing management is easy enough for any of your staff to take care of, so you save time and money on maintenance.

Flexibility – As your business grows, you can easily add new users and features.

Reliability – Our solutions are fully backed by a company that's been a leading name in business communications for three decades.

Investment protection – You'll never need to replace your entire system just to accommodate changes in your business requirements.



Our Solutions

Mitel Networks Small Business Solutions encompass a range of simple, affordable office communications tools to help you run your business.

Complete Phone System and Computer Network

Our all-in-one integrated communications platform for small business provides a sophisticated office telephone system with built-in voice mail and auto-attendant, a link to the Internet and a high speed computer network so staff can share files and printers, access the web and use e-mail. It connects phones and computers on a single wire – saving you time and money on installation, maintenance and management. It enables your staff to take full advantage of the latest software and communication tools to do their jobs better.

Secure Business Server

Exceptionally powerful and easy to use, our leading edge business server streamlines Internet communications, increases staff productivity and eliminates technical headaches. It is an affordable, simple package tailored to provide a secure firewall and Internet gateway, a complete company e-mail system, virus protection, centralized file and print management, round-the-clock monitoring and web access control. It installs quickly and immediately delivers secure access for remote workers and robust Virtual Private Networking to connect branch offices.

Flexible Communication Options

Mitel Networks offers the industry's most comprehensive portfolio of office telephones, receptionist consoles, teleconferencing units, video conferencing appliances and accessories. Choose exactly what you need – from basic phone sets to powerful, leading edge desktop appliances that deliver time-saving benefits such as visual voice mail and point-and-click feature programming. All provide easy, personalized access to voice communications, messaging capabilities and software applications that enhance efficiency, productivity and communication.

The Choice is Yours

Mitel Networks Small Business Solutions are flexible enough to suit any business, regardless of size and number of locations. The choices include traditional voice systems that deliver sophisticated performance and scalability while providing a smooth migration path to next generation applications and services. Our leading edge integrated communications platform provides broadband access to voice, data and video at every desk through a converged network infrastructure. Whatever your configuration or needs, Mitel Networks has solutions that are right for your business.



Bottom-line Business Benefits

Small businesses deploy Mitel Networks solutions to obtain immediate, tangible business benefits that improve profitability.

Attract and Retain Customers

The right communication solution can enhance your company's professional image, improve your ability to win and serve customers, and free up more of your staff's time to focus on high-priority tasks. Mitel Networks Small Business Solutions can improve your responsiveness with built-in voice mail, remote access to messages and files, reliable e-mail, instant messaging and more.

Control Costs

Mitel Networks Small Business Solutions are designed to save you money. A single voice and data network enables all of your employees to share network resources such as Internet connectivity, a secure file server and printers, minimizing costs and improving productivity. Built-in messaging and auto-attendant capabilities enable a receptionist or administrative staff to focus on more important activities. Reliability and ease-of-use eliminate the need for additional personnel to manage the system.

Enhance Productivity

Work your way – in the office, at home or on the road – with easy-to-use, time-saving phone, messaging and Internet tools. With Mitel Networks Small Business Solutions, your employees will be able to share information efficiently and effectively, personalize their communication tools quickly and conveniently, and easily manage changes to the system without the help of a technician.



Mitel Networks 5140 IP Appliance

Intelligent Evolution

When you choose a communications solution, you're investing for the long term. We're committed to protecting the value of your investment.

Intelligent Evolution is Mitel Networks' approach to developing simple, cost-effective business communications solutions. We enable customers to efficiently and affordably take advantage of the latest technology while preserving their ability to add users, capabilities and applications as their needs and business evolves.

Intelligent Evolution includes:

Total Solutions

Mitel Networks is the only provider of complete solutions for business communication that combine voice and data services, security, virus protection, video monitoring, conferencing and much, much more. Total solutions ensure smart investments.

Growth

Mitel Networks Small Business Solutions grow with your business. You can buy what you need now and add additional functionality and applications as your company and requirements evolve. For additional flexibility and ease of migration, our integrated communications platforms support both Internet Protocol (IP) phones and traditional business telephones.

Investment Protection

For 30 years, our communication systems have proven to be the most manageable, most cost-effective and most feature-rich solutions for business. Our unique investment guarantee provides customers with a simple, rational and affordable path forward, leveraging their existing technology investments to deliver ongoing, long-term benefits.

Mitel Networks Small Business Solutions offer the greatest choice and flexibility available from a single provider, from entry-level systems to sophisticated, feature-rich solutions.



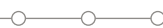
Mitel Networks 5305 Conference Unit



Mitel Networks 5005 IP Phone



Mitel Networks 3100 Controller and Expansion Unit



MITEL NETWORKS
it's about **YOU**

Companies don't make choices, people do. That is why Mitel Networks is leading the way toward a new and more personalized approach to communications for enterprise and small business. Our innovative solutions, applications and desktop appliances enable you to access, process and control your communications and information naturally, simply and efficiently. Our solutions allow you to collaborate over distance and time and to interact with your customers, colleagues and partners as never before. By combining the power of voice, data and video over converged high speed networks, Mitel Networks provides you with flexible and personalized tools that let you leverage the latest advances for personal and organizational advantage.

In North America contact:

Mitel Networks
350 Legget Drive
Ottawa, Ontario
K2K 2W7 Canada
(613) 592 2122
1 800 648 3579

In Europe, contact:

Mitel Networks Ltd.
Mitel Business Park
Portskewett, Caldicot
NP26 5YR UK
Sales: 0870 9093030
General: 0870 9092020
Int: +44 (0) 1291 430 000

In Latin America, contact:

Mitel Networks
350 Legget Drive
Ottawa, Ontario
K2K 2W7 Canada
(613) 592 2122
1 800 648 3579

In Asia-Pacific, contact:

Mitel Networks Asia-Pacific Ltd.
88 Hing Fat Street,
2002-20 Floor
Causeway Bay, Hong Kong
China
Tel: +852 2508 9780
Fax: +852 2508 9232

www.mitel.com



THIS DOCUMENT IS PROVIDED TO YOU FOR INFORMATIONAL PURPOSES ONLY. The information furnished in this document, believed by Mitel to be accurate as of the date of its publication, is subject to change without notice. Mitel assumes no responsibility for any errors or omissions in this document and shall have no obligation to you as a result of having made this document available to you or based upon the information it contains.

M MITEL (design) is a registered trademark of Mitel Networks Corporation. All other products and services are the registered trademarks of their respective holders.

© Copyright 2002, Mitel Networks Corporation. All Rights Reserved. GD 5623

PN 51004434, Rev A